



**TOURISM CONFEDERATION
OF TANZANIA**

TOURISM CONFEDERATION OF TANZANIA (TCT)

**JOINT CONSULTATIVE MEETINGS WITH TANZANIA REVENUE AUTHORITY
AND TOURISM STAKEHOLDERS – MAY 2018**

A. JOINT CONSULTATIVE MEETINGS

TRA and TCT are organizing Consultative meetings between TRA and Tourism Private Sector Associations that are planned to be held starting May 2018. The first series of meeting(s) are tentatively planned to be held during the second week of May 2018 in Arusha. The second series of meetings will be held in Dar es Salaam. This will be followed by a third series of meetings to be held in Zanzibar. Dates for the meetings in Dar and Zanzibar are yet to be set.

B. BACKGROUND

In the course of prior consultative meetings between TCT (representing tourism sub sector associations) and TRA, it was jointly agreed that TRA holds consultative meetings with the tourism industry and its 12 sub-sectors, each of which have different dynamics, so as to enable TRA to have a platform of training its tax payers in the sector on tax compliance, to increase TRA staff capacity in understanding the sector and to give the tourism private sector players an opportunity to bring forth impeding challenges in compliance and iron out any misconceptions about the sector.

On TRA's part, these consultative meetings follow as part of implementation of strategies to enhance tax compliance in our sector, and part of the program will include conducting tax training programs to tourism players. Amongst other things, the programs will be useful to enhance tax knowledge and gain a deeper insight into the tourism sector with the ultimate goal of improving tax administration and enhance tax compliance.

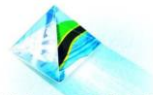
The platforms will allow tourism sector participants to inform about the different business models operating in the sector, the dynamics of those models, and give feedback on various challenges they face in relation to taxation. Interactive tax education seminars will be provided where pertinent tax laws, regulations and procedures will be clarified. Feedback from these programs will be processed accordingly and be used to strengthen specific strategies to improve tax collection from the sector.

C. INVITATION TO ALL TOURISIM ASSOCIATIONS

All Tourism Associations and members are invited to attend and participate in the coming Consultative meetings to be held in Arusha, Dar es Salaam and Zanzibar.

The Meeting(s) to be held in Arusha is open to Associations /Members that have a good number of players based in the North:

- (i) Hotel Association of Tanzania (HAT)
- (ii) Tanzania Association of Tour Operators (TATO)
- (iii) Kilimanjaro Association of Tour Operators (KIATO)
- (iv) Tanzania Air Operators Association (TAOA)



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- (v) Tanzania Hunting Operators Association (TAHOA)
- (vi) Tanzania Professional Hunters Association (TPHA)
- (vii) Tanzania Association of Cultural Tourism Organizers (TACTO)
- (viii) Tanzania Tour Guides Association (TTGA)
- (ix) Kilimanjaro Guides Associations (KGA)

Meetings to be held in Dar es Salaam and Zanzibar will be for Associations / Members who are mainly based in the respective areas etc.

D. TENTATIVE PROGRAM & AGENDA:

Below is the tentative broad Program and Agenda that TCT and TRA are still working on. The purpose of sharing this with you all is to inform in advance the thinking that is still being worked upon. We shall revert to you all again this week with more details.

ARUSHA	AGENDA	SCHEDULE
1.	<ul style="list-style-type: none">• Introduction• Tourism in Tanzania• Tax Contribution of the Sector	Day 1 Morning
2.	HAT	Day 1 Afternoon
3.	TATO/KIATO	Day 2 Morning
4.	TAOA	Day 2 Afternoon
5.	TAHOA/TPHA	Day 3 Morning
6.	TACTO/TTGA/KGA	Day 3 Afternoon
7.	Strategies to Enhance Tax Administration	Day 4 Morning
8.	Way Forward in General	Day 4 Afternoon

E. PREPARATION OF ASSOCIATION PRESENTATIONS

Each subsector Association will be given an opportunity to make a presentation during the meeting. It is recommended that the presentations be brief and focused on the main agenda of the meeting. As a suggestion, the following can be included:

- Set up of the Association and membership
- Business model(s) currently in operation
- Key sector challenges and actions including also those relating to tax administration
- Etc

F. EXPECTED RESULTS FROM THE CONSULTATIVE ENGAGEMENT

It is expected that after holding these meetings the following will be some of the key outcomes:

- (i) Development of a formal dialogue structure between Tourism players and TRA.
- (ii) Increased capacity of TRA and other Government Officials on Tourism Sector, the Tourism Business Environment and different business models.
- (iii) TCT members and other Tourism players increased knowledge on the Tanzania's Tax structure and compliance issues.

G. CONCLUSION & PREPARATIONS



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We request all Associations to inform their Leadership about the coming meetings, plan attending, inform members, prepare a presentation, pencil in the second week of May in your calendars etc. TCT and TRA jointly will revert back to you ASAP with firmed up Meeting dates, Agenda, Structure of Meeting(s), Venue, Logistics etc.

Should any Association have a query or ideas to further improve and or add value to the meeting, please do not hesitate to contact TCT – Richard Rugimbana 0754 488 642; Moses Ngereza 0765 666 777; Denis Simkoko 0753 007 600.

Kind Regards,
Richard O Rugimbana
Executive Secretary
Tourism Confederation of Tanzania